

# Meet the Finest Hotel Sales Team in the South

## **Cindy Brinson, Director of Sales**

Cindy Brinson's 15 years experience in Hospitality is a huge asset to the Hilton Jackson. She has held the Director of Sales position at the Hilton Jackson, Holiday Inn Patriot's Point in Charleston, SC, Ramada Inn in Laurel, MS, Ramada Inn Southwest in Jackson, MS, and Ramada Inn University in Oxford, MS. Cindy was recognized as 2004 Sales Director of the Year with a former management company, and nominated as employee of the year for Ramada Inns Nationwide in 1995. Early in her career, Cindy also held positions as Banquet Manager and Catering Manager.

In her free time, Cindy enjoys spending time with her son, Jacob, her husband, Russ, and her two dogs, Peanut & CJ.

Contact Cindy at 601-957-2800 ext. 7009 or at [cindybrinson@hilton-jackson.com](mailto:cindybrinson@hilton-jackson.com)



## **Martha Hauptman, Director of Catering**

Martha began her career in hospitality in 1970 as the assistant to the Catering Manager at the Hotel Heidelberg in downtown Jackson, MS. She advanced to the position of Catering Manager and worked there until shortly before the hotel closed in 1973. Before "retiring" to start a family, she worked as the Catering Manager at the first Hilton in Jackson which is now home to the Mississippi Department of Human Services. When her daughter entered the first grade, Martha re-entered the workforce in Sales & Catering for the Ramada Coliseum where she remained for 12 years. Prior to joining the Hilton Jackson, she was the Director of Catering for Ramada Southwest in Jackson, MS, Sawmill Ramada in Laurel, MS, and the Radisson Hotel in Orlando, FL.

Martha resides in rural Florence, MS, commuting 30 miles daily to work. Martha strongly supports the efforts of Mississippi Coalition Against Domestic Violence and is fortunate to be in a position professionally that allows her to extend certain courtesies to this wonderful organization.

Contact Martha at 601-957-2800 ext. 7087 or at [mhauptman@hilton-jackson.com](mailto:mhauptman@hilton-jackson.com)



## **Erin Rochelle, Director of Revenue Management**

Erin Rochelle graduated from the University of South Alabama with a degree in Leisure Services and brings 14 years of hotel experience to the Hilton Jackson. She has held positions as General Manager, Senior Event Manager, Convention Services Manager, Sales Coordinator, Banquet Captain, Front Desk Supervisor, and Reservations. Erin began her career with the Adam's Mark Hotel in Mobile, AL, and has also worked for the Marriott Grand Hotel in Point Clear, AL, Grand Casino in Gulfport, MS, the Hotel at Auburn University in Auburn, AL, Crowne Plaza in Atlanta, GA, the Marriott Shoals Hotel & Spa in Florence, AL, and Hampton Inn in Florence, AL, before joining the Hilton Jackson Team.

In her free time, Erin enjoys spending time with her husband Danny, traveling, cooking, reading, and watching crime drama.

Contact Erin at 601-957-2800 ext. 7000 or at [erin.rochelle@hilton.com](mailto:erin.rochelle@hilton.com)





**Jillian Lehmann, Corporate Sales Manager**

Jillian has 7 years of hospitality experience. She attended the University of Southern Mississippi while pursuing a degree in Mass Communications and a minor in English. She has previously held positions as SMERF Sales Manager, Sales Coordinator, Guest Services Manager, Executive Meetings Manager, and Business Transient Sales Manager. Prior to joining the Hilton Jackson, Jillian worked at the Renaissance Riverview Plaza and the Battle House – a Renaissance hotel both in Mobile, AL, as well as the Walt Disney World Resort in Orlando, FL.

Jillian’s hobbies include shopping, watching old movies, and spending time with her friends and family. Jillian and her husband, Yancey, enjoy learning more about the Jackson area, increasing their knowledge of fine dining and wine tasting, and raising their Peekapoo, Seymour.

Contact Jillian at 601-957-2800 ext. 7008 or at [jlehmann@hilton-jackson.com](mailto:jlehmann@hilton-jackson.com)

**Meghan Elder, Association Sales Manager**

Before joining the hospitality industry, Meghan Elder spent time as a Chiropractic Assistant, a Coffee Barista with Seattle Drip , and as an Administrative Assistant with the Mississippi Department of Transportation. Meghan truly found her calling when she joined the opening team of the Embassy Suites in Ridgeland, MS, as a Sales Manager. She spent one and a half years with Embassy Suites before moving to the Hilton Jackson, where she now is the Association Sales Manager.

Meghan is currently active in Mississippi Society of Association Executives and serves as a Diplomat for the Ridgeland Chamber of commerce. She is also a member of the Metro Jackson Attractions Association, the MS Restaurant & Hospitality Association, the Greater Jackson Chamber, City of Madison Chamber, Madison County Chamber, and the Canton Chamber.

Meghan enjoys spending time with her husband , Erik, and two beautiful children, Henley and Reid. Meghan also loves shopping, entertaining family & friends in her new house, and anything Paula Deen.

Contact Meghan at 601-957-2800 ext. 7011 or at [melder@hilton-jackson.com](mailto:melder@hilton-jackson.com)



**Amber Williams, SMERF Sales Manager**

Amber Williams is a graduate of the University of Southern Mississippi with a B.S. in Hospitality Management. Amber started her hospitality career here at the Hilton Jackson as a Sales and Catering Coordinator. After nearly two years of service, she was promoted to the SMERF Sales Manager position. Amber prides herself in her detailed product knowledge, and her commitment to exceptional customer service.

Amber enjoys fishing, attending all types of sporting events, going to concerts, and spending time with her family, her friends, and her dog, Bam Bam. Amber loves to travel, and is also an avid supporter of the Humane Society .

Contact Amber at 601-957-2800 ext. 7003 or at [awilliams@hilton-jackson.com](mailto:awilliams@hilton-jackson.com)



#### **Amanda Adams, Senior Corporate Catering Manager**

With over twenty years of experience in the hotel industry, Amanda Adams holds the position of Senior Corporate Catering Manger since 2000. During this time professionalism, dedication, and commitment to her clients have been Amanda's hallmarks of success. She has worked to accommodate the needs of thousands of organizations and business professionals ranging from local, national and international companies to state and national dignitaries, including the White House, members of Congress and the U.S. Secret Service. Amanda has coordinated the extremely detailed meeting, catering and event requirements involving Presidential visits to Jackson, Mississippi. She executed the events flawlessly even with multiple changes in times, details and the ever changing demands of the U.S. Secret Service.

In addition to being loyal to work, she is also a committed wife, mother and grandmother. She enjoys travel, spending time with family and friends, continuing her education, shopping, reading, and volunteering at a local homeless shelter.

Contact Amanda at 601-957-2800 ext. 7157 or at [aadams@hilton-jackson.com](mailto:aadams@hilton-jackson.com)

#### **Mary Sampson, Senior Association Catering Manager**

Mary Sampson has 25 years experience in Hospitality Sales and Catering. Twenty-one of those years have been at the Hilton Jackson. She began her career at the Holiday Inn North in Jackson, MS, and then moved to the Sheraton Inn North in Jackson, MS before joining the Hilton. She is active in the Mississippi Society of Association Executives where she currently serves on the Board. She has been named a Hometown Hero by the Jackson Convention and Visitors Bureau twice during her tenure.

Mary enjoys traveling, spending time with her husband, Terrah, and their four Chihuahuas Gracie, Annie, Pepi, and Murphy. Needless to say, Mary loves dogs and also volunteers at a local animal shelter.



Contact Mary at 601-957-2800 ext. 7005 or at [msampson@hilton-jackson.com](mailto:msampson@hilton-jackson.com)



#### **Rhonda Abraham, SMERF Catering Manager**

Rhonda Abraham brings over 13 years of experience in Hospitality. Before joining the Hilton Jackson, Rhonda was the General Manager for several years of a popular antebellum mansion bed & breakfast in Mississippi. Prior to that, she served in her family's real estate and property management business. Rhonda's unique background and love for people keep her charged every day with producing better client experiences and the happiest brides in Jackson.

In her spare time, Rhonda enjoys traveling, cooking, and spending time with her family and friends.

Contact Rhonda at 601-957-2800 ext. 7007 or at [rabraham@hilton-jackson.com](mailto:rabraham@hilton-jackson.com)



**Victoria Carter, Sales & Catering Administrative Assistant**

Victoria Carter is a career administrator. Before joining the Hilton Jackson, she held positions as Secretary-Bookkeeper for an architectural firm, and as the Human Resources Assistant for a large Manufacturing Plant. She currently serves as the Senior Sales & Catering Assistant, and has held the position for 10 years. Victoria's dedication to service is what keeps our guests coming back time and time again. Her longevity, experience and willingness to lend a helping hand make her a true treasure to the Sales Team.

Victoria dreams of one day owning her own boutique selling fashion jewelry and other accessories for women. She enjoys gardening, working out and basketball.

Contact Victoria at 601-957-2800 ext. 7012 or at [vcarter@hilton-jackson.com](mailto:vcarter@hilton-jackson.com)

**Billie Burns, Reservations Manager**

Billie Burns began his career in Hospitality as a bellman at the Holiday Inn Medical Center, Jackson, MS. He then was promoted to desk clerk where he excelled in customer service. Billie left the industry for four years to serve his country in the United States Air Force. Although Billie enjoyed seeing other parts of the United States as well as spending 18 months in Japan, he knew his true calling was hospitality. He came back to Jackson, MS, where he joined the Hampton Inn & Suites Coliseum as part of their opening team. He was there for several years before joining the Ramada Southwest as the Front Office Manager. Billie then joined the Hilton Jackson team in 2002, where he remains as Reservations Manager.

In his free time, Billie enjoys traveling to visit his sister in Texas, attending local community arts events, going to the movies with his best friend, and spending time with his dog Pepper. Billie hopes to one day go on his dream vacation to Europe.



Contact Billie at 601-957-2800 ext. 7665 or at [billie.burns@hilton.com](mailto:billie.burns@hilton.com)

**Janna Hughes, Marketing Director**



Janna Hughes, Marketing Director of Hilton Jackson is also owner of Janna Hughes Advertising, and co-owner of B&J Productions. She received the distinction as 2008 Entrepreneur of the Year from Rankin County Chamber.

Janna has over 24 years of experience in the Mississippi broadcast industry in both radio and television sales. Her broadcast career included sales consulting, marketing, promotion, and sales management. As owner of her own advertising agency, she consults, negotiates, places media and production for several clients in the Jackson and Vicksburg area. As the Hilton Jackson Marketing Director, she is responsible for planning and implementing marketing plans for the Hilton Jackson, Wellingtons Restaurant, Fitzgeralds Bar and Huntingtons Grille.

Janna is quick to say that her favorite thing is being "Nanna Janna" to her granddaughters Brooke and Kate.

Contact Janna at [janna@jannahughesadvertising.com](mailto:janna@jannahughesadvertising.com)



### **Alonda Tolbert, Sales & Catering Administrative Assistant**

Alonda Tolbert is a graduate of Wilberforce University in Wilberforce, OH, with a Bachelor's Degree in Business Management. Alonda graduated magna cum laude. Before joining the hospitality industry, Alonda interned at Kroger and was a Rental Management Representative for Enterprise Rent-A-Car in Beavercreek, OH. Alonda joined the Hilton Jackson Team as a Guest Services Agent and was quickly promoted to her current position as the Sales & Catering Administrative Assistant.

Alonda enjoys spending time with her friends & family, going to the movies, and is an active member of her Church.

Contact Alonda at 601-957-2800 ext. 7006 or at [atolbert@hilton-jackson.com](mailto:atolbert@hilton-jackson.com)